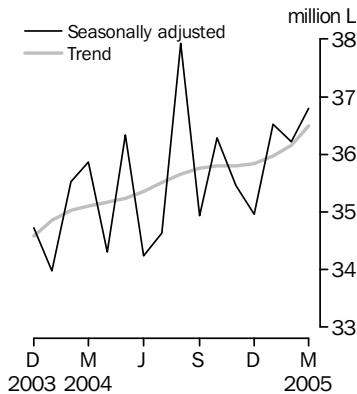


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) FRI 6 MAY 2005

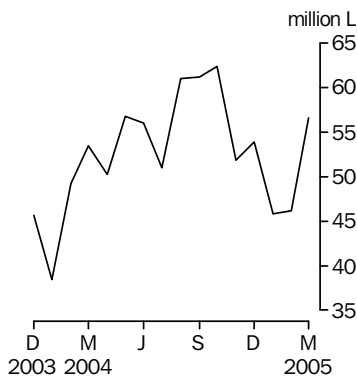
Australian produced wine

Domestic sales



Australian produced wine

Exports
Original



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Graeme Thomas on Adelaide (08) 8237 7536.

KEY FIGURES

	March 2005	Feb 2005 to Mar 2005	Mar 2004 to Mar 2005
'000 L		% change	% change

TREND ESTIMATES

Australian produced wine

Domestic wine sales	36 492	0.9	3.9
White table wine sales	17 587	0.8	-0.4
Red and rosé table wine sales	13 204	0.9	8.2

SEASONALLY ADJUSTED

Australian produced wine

Domestic wine sales	36 800	1.6	2.6
White table wine sales	17 991	4.8	0.8
Red and rosé table wine sales	13 251	2.2	5.1

KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine was 36.5 million litres in March 2005, an increase of 0.9% on February 2005, and 3.9% on March 2004.
- The trend estimate for domestic sales of white table wine increased 0.8% on February 2005, but decreased 0.4% on March 2004. Red and rosé table wine increased 0.9% on February 2005, and 8.2% on March 2004.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 36.8 million litres in March 2005, an increase of 1.6% on February 2005.
- The seasonally adjusted estimate for domestic sales of white table wine increased 4.8% on February 2005, while red and rosé table wine increased 2.2% on February 2005.

ORIGINAL ESTIMATES

- In original terms, 36.8 million litres of Australian produced wine was sold domestically by winemakers in March 2005, an increase of 25.5% on February 2005, and 3.7% on March 2004.
- Exports of Australian produced wine increased 22.7% on February 2005, to 56.7 million litres in March 2005. Australia exported 653.3 million litres with a value of \$2.7 billion in the twelve months ending March 2005, an increase of 15.9% in volume and 12.3% in value over the corresponding period to March 2004.

NOTES

FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
April 2005	3 June 2005
May 2005	5 July 2005
June 2005	3 August 2005
July 2005	5 September 2005
August 2005	6 October 2005
September 2005	3 November 2005

CHANGES IN THIS ISSUE

There are no changes in this issue

DATA NOTES

Wine exports data for February 2005 were not available at the time of the release of the February 2005 edition of this publication. Most of the February 2005 export data are included in this publication, with the exception of the detailed country data presented in Table 6. However the detailed country data for February 2005 are available on request in an Excel spreadsheet format. If you require a copy of this spreadsheet, please contact Graeme Thomas on Adelaide (08) 8237 7536

ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

Dennis Trewin
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for total sales of white table wine increased 0.8% on February 2005, but decreased 0.4% on March 2004. The trend estimate for total red and rosé wine increased 0.9% on February 2005, and 8.2% on March 2004.

TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend

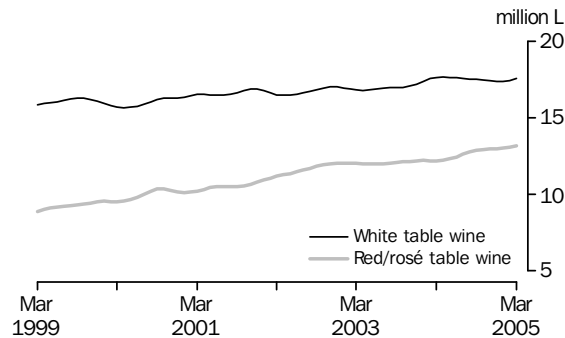


TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres increased 0.5% on February 2005, and 1.5% on March 2004. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres increased 1.4% on February 2005, and 12.5% on March 2004.

TABLE WINE, Glass container less than 2 litres: Trend

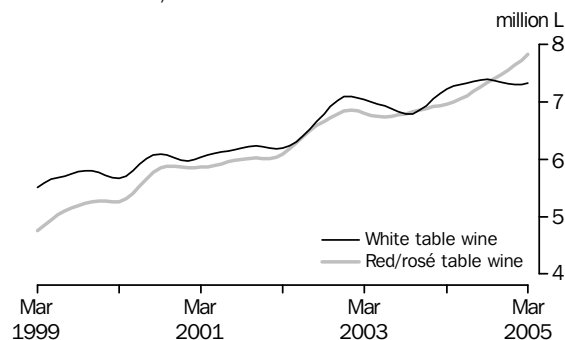
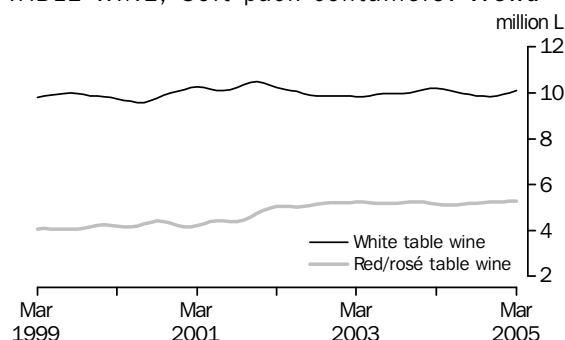


TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs increased 1.0% on February 2005, but decreased 1.0% on March 2004. The trend estimate for red and rosé wine in soft packs increased 0.1% on February 2005, and 2.8% on March 2004.

TABLE WINE, Soft pack containers: Trend

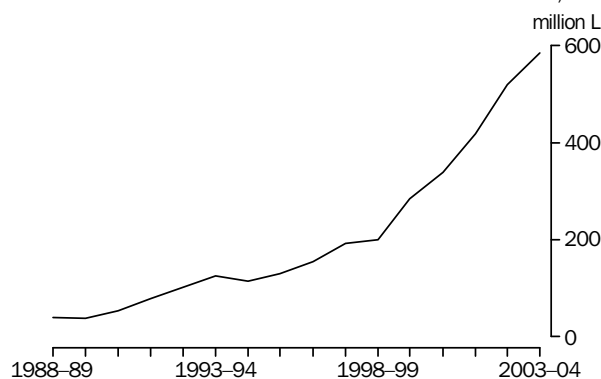


EXPORTS OF AUSTRALIAN PRODUCED WINE

ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there has been steady growth in original terms in the quantity of exports of Australian produced wine over the last sixteen years. In 1988–89, 39.0 million litres of wine were exported. Exports gradually grew over the next four years to reach over 100 million litres in 1992–93. By 1998–99 exports had reached 200.9 million litres. Since then there has been rapid growth with 284.9 million litres of wine exported in 1999–2000, a 41.8% rise on 1998–99. Over the following three years there were rises of 18.7%, 23.7% and 24.0% respectively. In 2003–04 exports totalled 584.3 million litres, an increase of 12.7% on 2002–03.

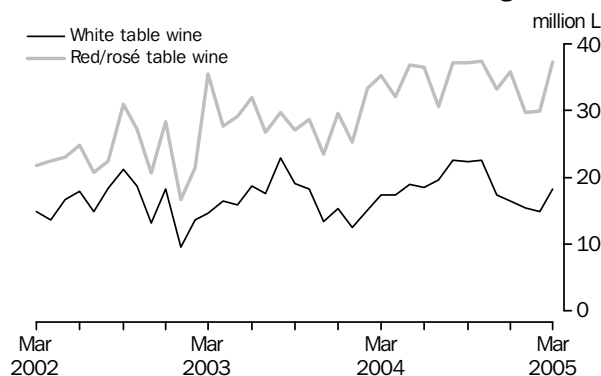
EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 56.7 million litres of Australian produced wine were exported in March 2005, an increase of 22.7% on February 2005, and 5.9% on March 2004. In March 2005, 18.2 million litres of Australian produced white table wine were exported, an increase of 22.7% on February 2005, and 5.2% on March 2004. Australia exported 37.3 million litres of Australian produced red and rosé table wine in March 2005, an increase of 24.4% on February 2005, and 5.7% on March 2004.

EXPORTS OF TABLE WINE BY TYPE: **Original**

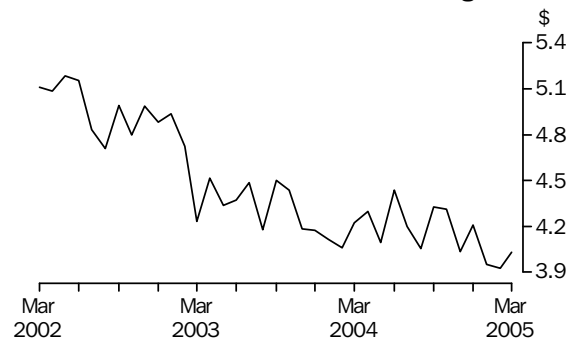


EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

UNIT VALUE OF WINE EXPORTS

In original terms, 56.7 million litres of wine valued at \$228.4m were exported in March 2005, an increase of 22.7% in quantity and 26.0% in value on February 2005. The average value of Australian wine exported in March 2005 was \$4.03 per litre, down from \$4.23 per litre in March 2004, but an increase when compared to \$3.93 per litre in February 2005.

UNIT VALUE OF WINE EXPORTS: Original



DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

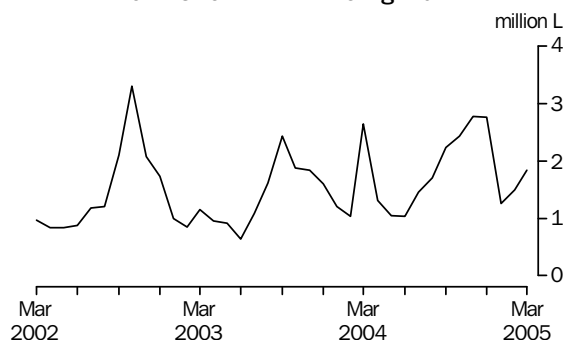
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 9 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For March, the value reported by the ABS was \$228.4m, while the AWBC value was \$230.9m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 1.8 million litres of wine were imported in March 2005, an increase of 23.0% in quantity, and 22.3% in value on February 2005. The average value of wine imports cleared for home consumption in March 2005 was \$7.85 per litre, up from \$4.57 per litre in March 2004.

WINE IMPORTS CLEARED: Original



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the March quarter 2005 shows that wine available for consumption in Australia increased 0.7% on the same quarter in 2004. Domestic sales of Australian wine increased 1.0%, but wine imports decreased 5.7%. Total disposals of Australian produced wine increased by 3.7% on the same quarter in 2004 with exports increasing by 5.3%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i> '000 L	<i>Wine imports cleared for home consumption (B)</i> '000 L	<i>Wine available for consumption (A + B)</i> '000 L	<i>Exports of Australian produced wine (C)</i> '000 L	<i>Total disposals of Australian produced wine (A + C)</i> '000 L
2001-02	386 232	14 479	400 711	418 390	804 622
2002-03	402 479	17 112	419 591	518 595	921 074
2003-04	417 378	18 737	436 115	584 319	1 001 697
Mar Qtr 2004	87 136	4 887	92 023	141 161	228 297
Mar Qtr 2005	88 047	4 609	92 656	148 683	236 730

DOMESTIC SALES OF AUSTRALIAN WINE, By container type

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)			
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L			
ORIGINAL									
2001-02	75 657	122 776	199 881	73 622	56 085	130 401	330 281	55 952	386 232
2002-03	81 678	118 893	201 631	79 752	62 788	142 835	344 465	58 010	402 479
2003-04	84 225	120 935	207 962	82 832	62 795	147 074	355 037	62 338	417 378
2004									
March	7 419	11 276	18 987	6 604	5 355	12 003	30 991	4 534	35 525
April	6 352	10 267	17 505	6 235	5 118	11 639	29 144	4 547	33 691
May	6 305	9 898	16 290	7 232	5 731	13 062	29 352	4 548	33 900
June	6 435	9 177	15 801	7 851	5 471	13 451	29 252	4 550	33 803
July	7 148	10 269	17 535	8 180	6 261	14 557	32 092	5 233	37 325
August	7 241	9 362	16 923	8 216	6 339	15 330	32 254	5 219	37 473
September	7 283	10 265	17 615	7 589	5 686	13 388	31 003	5 812	36 815
October	8 285	10 893	19 248	7 995	5 601	14 352	33 600	6 778	40 379
November	10 141	10 852	21 078	9 152	5 511	14 812	35 890	7 944	43 834
December	10 122	10 329	20 798	8 589	4 637	13 448	34 246	8 344	42 590
2005									
January	4 467	7 409	11 993	3 747	3 024	6 869	18 862	2 994	21 856
February	6 357	9 296	15 723	5 769	3 969	9 748	25 470	3 885	29 355
March	7 778	11 400	19 470	7 407	5 173	12 660	32 130	4 706	36 836
SEASONALLY ADJUSTED									
2004									
March	7 363	10 274	17 847	7 142	5 282	12 604	30 451	5 411	35 862
April	6 657	10 179	17 347	6 436	5 099	11 781	29 128	5 175	34 303
May	7 541	10 251	17 911	7 141	5 851	13 081	30 992	5 350	36 342
June	7 227	9 804	17 199	6 976	4 845	11 972	29 171	5 073	34 244
July	7 254	9 770	17 086	7 153	5 139	12 338	29 424	5 204	34 628
August	7 720	10 113	18 482	7 796	5 360	13 934	32 416	5 516	37 932
September	7 021	9 974	17 059	6 913	5 321	12 450	29 509	5 421	34 930
October	7 590	10 188	17 784	7 383	5 228	13 062	30 846	5 443	36 289
November	7 390	9 435	17 339	7 494	5 048	12 814	30 153	5 305	35 458
December	7 365	9 516	17 035	7 668	4 826	12 758	29 793	5 167	34 960
2005									
January	7 062	10 311	17 639	7 612	5 969	13 388	31 027	5 492	36 519
February	7 278	9 868	17 160	7 681	5 177	12 967	30 127	6 096	36 223
March	7 497	10 335	17 991	7 877	5 082	13 251	31 242	5 558	36 800
TREND									
2004									
March	7 224	10 194	17 662	6 962	5 129	12 198	29 860	5 249	35 109
April	7 278	10 154	17 689	7 003	5 104	12 238	29 927	5 249	35 176
May	7 307	10 091	17 661	7 053	5 101	12 323	29 984	5 255	35 239
June	7 326	10 038	17 623	7 112	5 126	12 460	30 083	5 275	35 358
July	7 360	9 982	17 582	7 186	5 145	12 622	30 204	5 306	35 510
August	7 390	9 933	17 555	7 265	5 165	12 777	30 332	5 325	35 657
September	7 397	9 883	17 518	7 339	5 194	12 904	30 422	5 343	35 765
October	7 375	9 850	17 469	7 405	5 220	12 964	30 433	5 366	35 799
November	7 345	9 843	17 421	7 475	5 235	12 976	30 397	5 402	35 799
December	7 319	9 863	17 392	7 557	5 245	12 989	30 381	5 458	35 839
2005									
January	7 304	9 921	17 409	7 646	5 259	13 034	30 443	5 534	35 977
February	7 300	10 001	17 455	7 725	5 267	13 083	30 538	5 617	36 155
March	7 335	10 097	17 587	7 831	5 271	13 204	30 791	5 701	36 492

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
2001-02	330 281	20 384	17 686	12 000	3 123	2 454	305	701
2002-03	344 465	20 842	22 991	8 627	2 799	2 498	252	651
2003-04	355 037	21 201	21 555	13 121	3 468	2 738	255	618
2004								
March	30 991	1 673	1 399	938	316	190	19	41
April	29 144	1 745	1 304	981	306	197	14	41
May	29 352	2 064	1 190	788	278	211	17	48
June	29 252	1 989	1 209	814	282	241	17	42
July	32 092	2 103	1 437	1 076	314	284	19	52
August	32 254	1 949	1 534	1 264	260	198	15	63
September	31 003	1 756	2 234	1 241	347	218	17	46
October	33 600	1 475	3 020	1 680	395	191	17	47
November	35 890	1 960	3 210	2 074	414	261	24	64
December	34 246	1 669	3 740	2 180	437	296	22	62
2005								
January	18 862	1 045	997	560	207	171	14	47
February	25 470	1 203	1 187	1 022	314	141	17	30
March	32 130	1 486	1 507	1 162	350	186	16	37

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

<i>Period</i>	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers (b)</i>	<i>Total fortified</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2001-02	2 102	4 052	333	8 369	5 529	20 384
2002-03	2 227	4 075	320	8 856	5 369	20 842
2003-04	2 041	4 296	377	9 042	5 447	21 201
2004						
March	145	334	24	742	429	1 673
April	171	324	24	816	410	1 745
May	170	432	28	951	484	2 064
June	152	361	57	961	458	1 989
July	194	412	36	967	493	2 103
August	174	441	31	848	455	1 949
September	169	342	27	758	460	1 756
October	131	293	25	655	371	1 475
November	184	449	37	848	443	1 960
December	208	390	38	641	393	1 669
2005						
January	114	172	20	507	232	1 045
February	105	193	18	542	345	1 203
March	123	259	23	713	369	1 486

(a) Includes muscat, madiera, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

WINE TYPE							
Period	White table	Red/rosé table(b)	Total table	Fortified wine	Sparkling wine	Other	Total wine
QUANTITY ('000 L)							
2001-02	175 741	230 465	406 205	2 698	8 048	1 438	418 390
2002-03	193 736	312 881	506 617	3 034	7 933	1 010	518 595
2003-04	206 487	364 767	571 254	2 512	9 805	749	584 319
2004							
January	12 475	25 258	37 734	88	609	21	38 452
February	15 130	33 365	48 495	148	528	62	49 233
March	17 337	35 269	52 606	223	611	34	53 475
April	17 403	32 064	49 467	210	533	59	50 269
May	18 942	36 814	55 756	204	746	71	56 776
June	18 511	36 562	55 073	247	679	53	56 052
July	19 626	30 639	50 265	134	541	73	51 013
August	22 600	37 134	59 734	121	1 148	45	61 048
September	22 366	37 154	59 520	149	1 492	70	61 231
October	22 623	37 464	60 087	153	2 099	44	62 383
November	17 320	33 186	50 507	126	1 176	74	51 882
December	r16 414	r35 846	r52 260	309	1 317	37	r53 923
2005							
January	r15 423	r29 728	r45 151	r168	r463	r79	r45 861
February	14 862	29 978	44 840	172	1 092	68	46 171
March	18 240	37 286	55 526	134	882	108	56 650
VALUE (c) (\$'000)							
2001-02	737 454	1 296 820	2 034 273	16 169	49 042	5 644	2 105 128
2002-03	788 239	1 561 361	2 349 600	18 266	48 934	6 346	2 423 145
2003-04	793 900	1 628 008	2 421 908	13 665	53 346	4 740	2 493 659
2004							
January	46 906	107 266	154 172	536	3 391	177	158 277
February	57 275	138 788	196 063	944	2 749	206	199 962
March	67 148	154 032	221 180	1 034	3 539	237	225 989
April	66 799	144 699	211 498	1 006	3 023	502	216 029
May	71 637	155 199	226 836	1 172	4 134	339	232 480
June	76 670	166 736	243 406	915	4 071	306	248 698
July	72 731	136 914	209 644	898	3 217	438	214 198
August	82 280	157 703	239 983	887	6 161	428	247 460
September	86 635	168 685	255 319	1 068	7 996	448	264 832
October	83 363	173 300	256 663	941	11 081	319	269 004
November	62 144	139 160	201 303	787	6 822	545	209 458
December	r62 804	r154 406	r217 210	1 918	7 552	388	r227 068
2005							
January	r57 068	r120 575	r177 644	r848	r2 256	r400	r181 147
February	54 175	120 818	174 993	847	5 025	439	181 304
March	65 740	155 784	221 524	1 122	4 983	739	228 368

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 7 of the Explanatory Notes.

EXPORTS AND IMPORTS OF BRANDY

<i>Period</i>	EXPORTS (a)		IMPORTS (b)	
	<i>Quantity</i>	<i>Value(c)</i>	<i>Quantity</i>	<i>Value(c)</i>
	'000 L al	\$'000	'000 L al	\$'000
2001-02	24	208	577	9 026
2002-03	21	172	557	9 570
2003-04	11	323	540	10 425
2004				
January	2	16	30	772
February	—	1	33	482
March	1	34	42	558
April	1	23	28	605
May	1	179	43	694
June	2	30	38	506
July	2	244	49	753
August	2	29	31	463
September	1	9	60	1 264
October	1	44	35	662
November	3	120	66	1 151
December	—	18	74	1 387
2005				
January	5	48	35	650
February	1	154	29	496
March	—	62	32	465

— nil or rounded to zero (including null cells)

(a) Exports may include sales made by exporters other than winemakers.

(b) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(c) See paragraphs 7 and 8 of the Explanatory Notes.

EXPORTS AND IMPORTS, Selected countries(a)—March 2005

Country	WINE TYPE						TOTAL WINE	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	7 402	10 970	18 372	5	430	—	18 807	64 836
United States of America	5 475	12 056	17 531	68	77	25	17 701	81 812
New Zealand	553	1 202	1 755	12	172	18	1 957	7 238
Canada	1 067	3 756	4 823	30	24	5	4 881	26 873
Germany, Federal Republic of	890	3 096	3 986	1	—	5	3 993	8 595
Netherlands	646	522	1 168	—	—	—	1 168	4 295
Denmark	130	817	947	—	15	—	962	2 525
Ireland	358	490	848	—	16	—	864	4 519
Sweden	303	454	757	—	21	—	779	3 263
Belgium	361	528	890	1	7	—	898	2 629
Japan	149	441	591	1	45	16	652	4 237
Switzerland	7	94	101	—	8	—	109	411
France	163	356	519	—	8	—	527	1 190
Singapore	101	778	878	1	8	1	889	3 460
Norway	54	211	265	—	8	—	273	1 013
Hong Kong	48	212	260	—	4	—	265	1 735
Malaysia	83	186	269	1	1	25	296	1 855
Finland	78	95	173	—	1	—	174	588
Thailand	20	66	86	—	3	—	88	612
United Arab Emirates	81	104	185	—	9	—	195	781
Total other countries(e)	261	839	1 101	14	25	13	1 153	5 846
Total all countries	18 240	37 286	55 526	134	882	108	56 650	228 368
IMPORTS (f)								
New Zealand	761	63	824	—	41	40	905	7 520
Italy	22	145	167	14	157	18	356	1 492
France	81	45	126	—	104	3	234	4 197
Spain	6	5	11	5	57	—	73	385
Portugal	2	30	31	—	—	28	60	196
United Kingdom	—	—	—	—	—	—	—	32
Germany, Federal Republic of	54	—	55	—	2	9	66	153
Greece	—	14	14	—	—	4	18	33
Total other countries(e)	66	41	108	—	2	23	133	475
Total all countries	992	344	1 336	19	363	125	1 845	14 483

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 6 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 7 and 8 of the Explanatory Notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the former USSR	South-East Asia	North-East Asia	Northern America	Other(b)	Total all regions	European Union(c)
QUANTITY ('000 L)								
2001-02	27 273	260 436	6 685	9 851	111 735	2 410	418 390	253 476
2002-03	33 499	290 011	7 249	9 152	175 321	3 364	518 595	281 933
2003-04	28 615	322 546	9 333	12 398	207 970	3 457	584 319	313 948
2004								
January	1 226	22 974	571	722	12 642	318	38 452	21 641
February	1 625	28 685	627	1 286	16 769	241	49 233	28 240
March	1 671	29 276	920	895	20 324	390	53 475	27 557
April	1 645	25 880	665	963	20 763	353	50 269	25 363
May	2 495	30 690	1 634	819	20 734	405	56 776	29 971
June	2 017	29 180	699	1 434	22 425	296	56 052	28 473
July	2 028	26 872	677	1 226	19 402	809	51 013	26 106
August	2 846	39 543	883	1 392	16 069	315	61 048	38 672
September	3 240	35 531	859	1 221	20 101	278	61 231	35 081
October	2 390	37 208	934	1 934	19 588	329	62 383	36 732
November	3 021	30 529	1 556	2 086	14 291	399	51 882	30 019
December	r1 901	25 359	1 176	1 352	23 802	333	r53 923	25 006
2005								
January	r1 438	r24 481	r646	r1 105	r17 974	r217	r45 861	r24 000
February	1 558	27 828	712	1 355	14 277	441	46 171	27 243
March	2 087	28 815	1 397	1 351	22 583	418	56 650	28 394
VALUE (d) (\$'000)								
2001-02	90 580	1 115 774	47 547	59 672	780 125	11 430	2 105 128	1 078 511
2002-03	107 376	1 184 324	52 246	57 470	1 007 724	14 006	2 423 145	1 141 847
2003-04	106 839	1 165 185	61 869	74 274	1 071 017	14 474	2 493 659	1 133 062
2004								
January	4 221	77 464	3 929	4 557	66 967	1 138	158 277	75 897
February	5 263	101 719	4 931	6 570	80 370	1 109	199 962	99 797
March	6 285	100 302	7 676	5 556	104 545	1 625	225 989	97 233
April	6 981	90 034	5 268	5 963	106 612	1 170	216 029	87 816
May	10 735	110 083	6 613	5 617	97 836	1 596	232 480	106 540
June	8 777	109 831	5 348	8 571	114 804	1 367	248 698	106 023
July	9 727	98 702	4 969	6 371	91 885	2 544	214 198	95 206
August	11 063	145 381	6 374	7 978	75 347	1 317	247 460	141 516
September	10 725	145 222	6 038	6 881	94 611	1 355	264 832	143 345
October	8 971	140 177	7 195	9 991	101 295	1 375	269 004	138 115
November	12 569	101 172	9 142	11 312	73 402	1 862	209 458	98 678
December	r8 681	90 037	6 977	7 993	111 913	1 467	r227 068	88 247
2005								
January	r4 400	r89 121	r4 409	r6 032	r76 141	r1 044	r181 147	r87 207
February	5 781	92 813	5 156	6 894	69 028	1 632	181 304	90 393
March	7 853	94 927	6 670	8 266	108 711	1 942	228 368	93 291

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in Standard Australian Classification of Countries (SACC) (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 7 of the Explanatory Notes.

IMPORTS CLEARED (a), Selected countries(b)

Period	New Zealand	Italy	France	Spain	Portugal	United Kingdom	Germany, Federal Republic of	Greece	Other	Total all countries
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2001-02	3 894	4 983	2 716	386	484	5	371	407	1 233	14 479
2002-03	4 929	4 844	2 728	501	463	400	368	357	2 523	17 112
2003-04	5 629	4 672	3 064	564	621	20	354	313	3 501	18 737
2004										
January	497	299	168	69	38	—	24	34	80	1 209
February	408	237	182	39	38	—	17	4	114	1 039
March	558	368	171	23	32	—	24	24	1 440	2 640
April	538	303	197	31	41	1	44	34	119	1 310
May	368	240	201	21	81	3	17	14	99	1 043
June	243	321	231	44	83	5	26	11	70	1 033
July	573	447	198	55	50	9	35	31	55	1 453
August	836	423	281	13	37	—	26	16	78	1 710
September	1 166	1 388	395	68	41	—	47	14	112	2 233
October	945	627	367	60	41	11	20	17	353	2 441
November	902	592	330	140	26	2	32	45	714	2 783
December	1 055	580	510	84	44	1	51	39	398	2 761
2005										
January	584	328	151	34	21	—	34	34	79	1 264
February	665	438	230	32	23	—	22	7	83	1 500
March	905	356	234	73	60	—	66	18	133	1 845

— nil or rounded to zero (including null cells)

(b) For details on the selection of countries see paragraph 6 of the Explanatory Notes.

r revised

(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

IMPORTS CLEARED BY WINE TYPE(a)

Period	WINE TYPE						Total wine
	White table	Red/rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	
QUANTITY ('000 L)							
2001-02	4 658	3 931	8 589	201	3 282	2 407	14 479
2002-03	6 446	4 624	11 070	190	3 851	2 001	17 112
2003-04	7 703	4 114	11 817	734	4 787	1 399	18 737
2004							
January	447	302	749	24	256	180	1 209
February	443	262	705	10	215	107	1 039
March	1 933	362	2 295	9	243	93	2 640
April	555	374	929	29	254	97	1 310
May	410	324	735	31	211	66	1 043
June	308	299	607	10	289	127	1 033
July	616	366	982	26	303	142	1 453
August	864	334	1 198	14	360	138	1 710
September	1 069	445	1 514	30	530	r159	r2 233
October	1 181	419	1 600	32	700	109	2 441
November	1 340	365	1 706	20	771	286	r2 783
December	1 230	486	1 716	21	750	274	2 761
2005							
January	568	217	785	25	297	156	1 264
February	530	375	905	19	367	210	1 500
March	992	344	1 336	19	363	125	1 845
VALUE (c) (\$'000)							
2001-02	33 538	24 134	57 672	1 261	43 550	13 073	115 556
2002-03	47 504	27 733	75 237	1 179	53 703	9 088	139 207
2003-04	50 345	29 541	79 886	2 065	64 995	5 459	152 405
2004							
January	3 699	1 956	5 655	122	3 090	496	9 363
February	3 221	1 916	5 137	67	2 077	390	7 670
March	6 046	2 244	8 290	54	3 440	290	12 073
April	4 571	2 399	6 971	141	2 567	375	10 054
May	3 871	2 127	5 998	166	3 220	232	9 617
June	2 758	1 780	4 538	34	3 265	495	8 331
July	5 160	2 381	7 541	129	3 497	594	11 762
August	7 673	2 713	10 386	110	4 873	705	16 074
September	8 872	3 477	12 350	316	7 876	r1 045	r21 586
October	8 500	3 010	11 510	192	8 222	462	20 387
November	6 996	2 965	9 960	150	r9 704	1 500	r21 314
December	8 499	3 467	11 966	161	9 997	1 241	23 365
2005							
January	4 648	1 275	5 923	121	3 291	753	10 088
February	4 257	2 203	6 460	103	4 174	1 109	11 846
March	7 530	1 950	9 479	106	4 295	602	14 483

r revised

(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 4–9 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

6 Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

7 In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

EXPLANATORY NOTES *continued*

IMPORTS AND EXPORTS

continued

8 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

9 The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

10 For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

SEASONALLY ADJUSTED AND TREND ESTIMATES

11 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

12 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

13 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

14 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

15 For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 5132.

ACKNOWLEDGMENT

16 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

17 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

18 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

GLOSSARY

Carbonated wine	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
Domestic Sales	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
Exports	Exports of wine to overseas ports including sales made by exporters and wine producers.
Fortified wine	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
Grape spirit	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
Imports for home consumption	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
Other containers	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
Other wine products	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
Soft packs	A container type including all collapsible packs whether plastic or of other material.
Sparkling	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
Table wine	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
Total other wine	Includes fortified wines such as sherry, port, muscat, maderia, tokay and white port etc., sparkling wines both bottle and bulk fermentated, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.

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